**Treasury Consultant**

The Consultant Treasury Cash Management will manage bank relationships and provide banking and treasury management consulting services for various lines of business. Responsibilities for this position include:

Bank Relationship Management

* Meet with banks on a regular basis to review The Hartford’s current and potential bank service requirements
* Proactively solicit information on new product offerings applicable to insurance companies, and The Hartford in particular
* Understand and help manage the balance of trade associated with product distribution, credit, capital requirements, and cash management services with our financial institutions.
* Conduct and/or participate in bank relationship review meetings
* Solicit feedback from Business Partners regarding service levels provided by various bank operation areas
* Participate in negotiations, with banks/service providers, related to banking contracts and banking service fees

Treasury Management Consulting

* Consult with business units to incorporate sound treasury management practices
* Identify and implement opportunities to improve funds availability and corporate cash flows
* Optimize/minimize bank fees and other related administrative expenses associated with supporting receipt and disbursement operations.
* Recommend operational and automation treasury management strategies
* Directly manage bank selection projects.
* Prepare detailed analyses and comparisons of bank services for final recommendations.
* Act as implementation coordinator
* Provide routine support and advice to the business units related to ongoing daily use of their bank services
* Assist and provide direction to operation areas in troubleshooting cash management processing issues, in conjunction with Corporate Banking Operations
* Work with management within Corporate Banking/Treasury regarding the establishment of strategies, policies, and processes related to treasury/cash management
* Provide leadership for various treasury related projects:
* Serve as Project Manager for projects of varying size
* Work with project teams to select and implement banking products, services, and systems
* Implement Corporate Banking/Treasury systems and processes

This position will be hybrid in our Hartford or Charlotte office 2 - 3 days a week

**Compensation**

The listed annualized base pay range is primarily based on analysis of similar positions in the external market. Actual base pay could vary and may be above or below the listed range based on factors including but not limited to performance, proficiency and demonstration of competencies required for the role. The base pay is just one component of The Hartford’s total compensation package for employees. Other rewards may include short-term or annual bonuses, long-term incentives, and on-the-spot recognition. The annualized base pay range for this role is:

86,640 - 129,960

**Benefits**

Our company’s success is due to our employees’ dedication and passion for their work. They are our greatest asset. That’s why we are committed to offering employees and their families a comprehensive benefits package and award-winning well-being programs. By helping our employees achieve their full potential, we unlock our own. Visit <https://www.thehartford.com/careers/benefits> for details.

Equal Opportunity Employer/Females/Minorities/Veterans/Disability/Sexual Orientation/Gender Identity or Expression/Religion/Age